

Countermeasures Research on Preventing Accounting Firms from Providing Audit Services on the Basis of Contingent Fees

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Abstract: In recent years, with the rapid development of China's economy, the audit services provided by accounting firms have played an increasingly important role in economic activities. They serve as the "gatekeepers" of corporate financial reports, providing key information to investors, creditors, and other stakeholders to ensure that their decisions are based on authentic and accurate financial data. However, the existence of contingent fees has triggered a series of problems. This fee model may lead accounting firms to deviate from a fair and objective stance during the audit process, thereby affecting the independence and impartiality of audits. To maintain the authority and credibility of audits, we must delve into how to prevent accounting firms from providing audit services in this manner and propose practical and effective countermeasures and suggestions. This will ensure that audit services continue to play their due role in economic activities, providing a robust safeguard for the healthy development of the market economy.

Keywords: Accounting Firms; Audit Service; Contingent Fees; Independence; Impartiality

1 Introduction

Accounting firms serve as the guardians of the economic system, with their professional audit services being crucial for ensuring information transparency, maintaining market stability, and protecting investors' interests. However, in the fierce market competition, some firms may adopt contingent fee arrangements to attract clients, undoubtedly posing hidden risks to the independence and impartiality of audits. To guard against such risks, we must consider them comprehensively from institutional, regulatory, and ethical perspectives. The government should issue clear regulations prohibiting contingent fees and strengthen supervision to ensure their strict enforcement. At the same time, accounting firms should uphold professional ethics and reject any fee arrangements that might compromise independence and impartiality. Additionally, enhancing industry self-regulation and public oversight can form a multi-party governance system to jointly maintain the authority and credibility of audits. Only by doing so can we ensure that accounting firms continue to play their roles in economic activities, providing a robust guarantee for the healthy development of the market economy. Therefore, this paper will explore ways to prevent accounting firms from providing audit services through contingent fee arrangements from multiple perspectives and propose corresponding countermeasures and suggestions.

2 Analysis of the Current Status of Audit Services Provided by Accounting Firms

2.1 The Importance of Audit Services Provided by Accounting Firms

Audit services are indeed the core business of accounting firms, aiming not only to ensure the truthfulness, accuracy, and completeness of financial statements but also to provide a solid guarantee for the stable operation of the market economy. Through audits, errors or fraudulent activities in financial statements can be promptly identified and corrected, thereby maintaining the principle of fair competition in

the market economy. For investors, audit services serve as a beacon illuminating the path for investment decisions, enabling them to make rational decisions based on true and accurate financial information and thereby protecting their legitimate rights and interests. Furthermore, audit services help enterprises standardize their financial management and improve their transparency and credibility, undoubtedly injecting strong momentum into their healthy development. Overall, audit services play a pivotal role in maintaining market economic order, protecting investors' interests, and promoting the healthy development of enterprises.

2.2 The Impact of Contingent Fees on Audit Services

The contingent fee model indeed poses potential risks when accounting firms provide audit services. Since fees are linked to audit results or specific conditions, this may create a tendency for accounting firms to show bias during audits, excessively focusing on the interests of the audited entity in order to obtain higher revenue. In such cases, the independence of audits may be challenged, as accounting firms may compromise to cater to clients or pursue higher fees, neglecting strict scrutiny of the truthfulness and accuracy of financial statements. Over time, this not only undermines the impartiality of audits but may also mislead investors and other stakeholders in their decision-making, posing a threat to the healthy development of the market economy. Therefore, it is imperative to be highly vigilant about the negative impact of the contingent fee model and take effective measures to ensure that the independence and impartiality of audit services are not compromised.

3 Countermeasures to Prevent Accounting Firms from Providing Audit Services Through Contingent Fees

3.1 Strengthen Industry Regulation and Standardize Fee Practices

Relevant government departments play a crucial role in



maintaining the independence and impartiality of audit services. To prevent accounting firms from providing audit services through contingent fees, government departments must take robust regulatory measures. Firstly, clear policies should be issued to comprehensively prohibit accounting firms from adopting contingent fee models, thereby eliminating potential conflicts of interest and biases. Secondly, formulating specific penalties for violations is crucial, not only serving as a deterrent but also ensuring that violations receive appropriate punishment. Meanwhile, establishing a whistleblowing mechanism is also key to ensuring regulatory effectiveness. By encouraging all sectors of society to actively participate in oversight and promptly report violations, the timeliness and effectiveness of regulation can be further enhanced. These measures collectively constitute a strong guarantee for ensuring the orderly development of the industry, helping to maintain the independence and impartiality of audit services and thus promoting the healthy and orderly development of the entire industry.

3.2 Promoting Fixed Fee Arrangements to Reduce Risks of Conflict of Interest

Fixed fee arrangements hold significant importance in audit services. Through this pricing model, the economic interest relationship between accounting firms and auditees is clearly defined, thereby effectively reducing the risk of conflicts of interest between the two parties. Under a fixed fee arrangement, audit fees are determined before the audit work begins, meaning that accounting firms will not be influenced by economic interests during the audit process. This allows them to focus more on the essence of audit work, namely, providing an objective and fair assessment of the authenticity and accuracy of financial statements. Additionally, fixed fee arrangements help enhance the transparency and comparability of audits, making it easier for investors and other stakeholders to better understand and assess audit results. Therefore, by promoting fixed fee arrangements, we can further ensure the independence and impartiality of accounting firms, improve audit quality, and provide robust safeguards for maintaining market economic order and protecting investor interests.

3.3 Strengthening Internal Management of Accounting Firms to Enhance Audit Quality

When providing audit services, accounting firms must attach great importance to improving internal management systems. This not only includes clarifying audit processes and quality control standards but also involves meticulous control over every audit step to ensure that each task complies with professional standards and industry requirements. By establishing strict audit processes, accounting firms can regulate the work behavior of auditors, reduce human errors and omissions, and thus improve the accuracy and reliability of audits.

Simultaneously, setting quality control standards is crucial as it ensures uniformity and high standards in audit work. Beyond process and standard formulation, the professional competence and ethical standards of auditors are also vital. Accounting firms should regularly provide training and education for auditors to not only upgrade their professional skills but also strengthen their ethical concepts. In this way, when facing complex audit tasks, auditors can rely on solid professional knowledge and noble ethics to make accurate and fair audit judgments.

In summary, by strengthening internal management,

accounting firms can comprehensively enhance the quality and fairness of audit services, thereby better serving the overall interests of society and economic development.

3.4 Promoting the Construction of Industry Self-Regulatory Mechanisms to Enhance the Industry's Overall Image

The construction of self-regulatory mechanisms within the accounting firm industry is key to driving the healthy and orderly development of the entire industry. By formulating industry norms, behavioral codes and professional ethics for accounting firms can be clarified, providing clear guidance for practitioners within the industry. This not only helps enhance the industry's overall image but also strengthens public trust in the industry. Meanwhile, establishing an industry disciplinary mechanism is also essential. For behaviors that violate industry norms, severe disciplinary measures must be taken to safeguard the fairness and justice of the industry. Such disciplinary actions are not only punishments for violators but also warnings and educational tools for the entire industry.

Apart from internal self-regulation, accounting firms should actively strengthen communication and collaboration with governments, enterprises, and other parties. Cooperation with government departments ensures the smooth implementation of policies and effective industry regulation. Communication with enterprises helps better understand client needs and provide audit services that are more practical and valuable. Through these collaborations, accounting firms can continuously improve their service quality and professional capabilities, jointly promoting the sustained and healthy development of the industry.

4 Conclusion and Outlook

Preventing accounting firms from providing audit services through contingency fees is not only crucial for the stable operation of the market economy but also directly related to the vital interests of numerous investors. In the market economy, audits serve as verifiers of information and guardians of market order, with their independence and impartiality being particularly important. Contingency fees, due to their link to audit results, can easily lead accounting firms and auditors to deviate from a fair stance driven by economic interests, thereby damaging the independence and credibility of audits.

To effectively address this issue, comprehensive measures need to be implemented. Strengthening industry regulation and explicitly prohibiting contingent fees is crucial to cutting off benefit transfers at the source. Meanwhile, promoting a fixed-fee model allows accounting firms to clarify their earnings when undertaking audit engagements, thereby reducing conflicts of interest. Enhancing internal management within accounting firms, through rigorous audit procedures and quality control, ensures the fairness and accuracy of every step of the audit work. Furthermore, fostering the development of industry self-regulatory mechanisms can elevate the professional ethics and service quality of the entire industry through internal self-discipline and punishment.

Looking ahead, the government, accounting firms, enterprises, investors, and other stakeholders need to work together to create a fair, transparent, and efficient audit environment. This collaboration will drive the sustained and healthy development of the audit industry and contribute to the prosperity and stability of the market economy.



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